

This month has seen Solari work on 21 remote small solar systems, some with energy storage, with all of these being on not for profit organisation buildings. Such groups as knitting clubs, Men's Sheds, Rowing Clubs – a host of small clubs who would normally never be able to afford a solar system.

This came about through Solari discussing with the Queensland Government the options available to these small not for profit groups and ways they would be able to reduce their energy costs and through this saving be able to do more for their communities. The Queensland Government advised of a grant funding round made available immediately and for us to work with the clubs to design, cost and submit the necessary applications.

This we did and all applications were submitted on time at the end of the month. It is a waiting period now as it may take up to 5 months to have the funds released for the builds.

It follows a lot of activity in the solar industry of late. Recently we presented over \$9 Million worth of proposals roughly 50% solar to water projects. The month we presented this \$9 Million worth is the largest month ever for Solari when it comes to the value of proposals.

With the solar proposals, which are all for builds in remote Aboriginal communities in the Northern Territory, we expect to know if we have won these within the next 4-5 weeks. Solari is comfortable their proposal is solid and well-priced and would be a very competitive proposal. Now a wait and see situation.

Our solar focus is twofold at the moment. We have a number of Local Councils who are interested in us building around 5mW size solar farms – which are longer term – and smaller sized systems up to 100kW which are much shorter in timeline. Certainly keeps the sales pipeline active.

Solari is working hard to bring a number of these proposals through to completed projects as fast as is possible.