

The Year Starts With a Master Distributorship Granted

The year has hardly even started and Solari has been granted the Master Distributorship for the Reparator water products.

This is for the Asia Pacific region and includes aerators, filtration systems of different kinds, filter media, RO units and a growing range to complement the existing products and open further opportunity for solar power system in combination with the water products.

This move means Solari will now take control of all sales and marketing activities of the Reparator supplied range and will place a number of resellers into the Solari sales team to further sell these products and service across the region. Solari intends to build the reseller network in Australia before venturing out to other countries.

At the same time this good news was given to the company, Solari was also informed it has won a contract to build a solar powered drinking water containerised system for one of Queensland's Local Councils. This project, worth \$500,000.00 will commence in July 2016.

All of this proves the value of the decision made in 2014 to expand the company into other market verticals and not rely on commercial and large scale solar. Whilst the road to here has been hard and expensive Solari believes over the next 12 months this move will be reflected in improved market share and profits and looks forward to what lies ahead.