



# solari

ENERGY

## About Solari Energy

- Australian owned and operated renewable energy business with nationwide and international reach
- Focused on renewable energy projects for commercial, industrial and government clients
- Support small, medium and large-scale solar projects 30 kW to 1 MW and above
- Highly skilled staff with technical and management expertise needed to ensure quality renewable energy solution design, development, installation, performance efficiency and management
- Subsidiary of Solar Inception Pty Ltd, an established nationwide and international provider of professional services and quality solar products via distribution
- Flexible support tailored to the client:
  - **All-in one-approach:** provide all needed quality products, engineering and other professional services to analyse, cost justify, design, build and manage a solar power plant
  - **Individualized service:** Unlike other companies, Solari Energy will provide specific services as requested by the client, such as feasibility studies, engineering consulting, etc.

## Services

### Project Design/Feasibility/Construction

- Engineering services consultancy
- Energy assessment and feasibility studies
- Customised & innovative renewable energy project design
- Project management and quality assurance to ISO 9001
- High-quality products
- Turnkey solutions build with full EPC capability
- Installation by CEC-accredited professionals

### Owner/Operator Services

- Solari Energy will build, own, and operate major solar projects where a long-term power purchase agreement is in place

### Financing

- Options include lease, rental, funding of solar installations connected to a power purchase agreement, and bespoke financing, including plans tailored to the needs of government organisations

Queensland: **07 3166 9598**

Victoria: **03 9017 1010**

South Australia: **08 8372 7808**

**sales@solarinception.com.au**



## Solari Energy Leadership

Solari Energy offers clients the market knowledge, thought leadership and technical expertise needed to ensure highest quality renewable energy solutions for small to large-scale commercial, industrial and government projects.

### **Doug Fletcher, *Owner/CEO***

Doug leads all business planning, strategy and operations for Solari Energy. He assumed this position after serving as General Manager for Solar Inception Pty Ltd, where he grew the solar distribution and project business across Australia and internationally. Doug has more than 40 years of company ownership and management experience across a wide range of national and international business sectors. Renewable energy, agriculture and technology have been key industries of focus during his career.

Doug is well equipped to lead and grow Solari Energy's market presence. At one point in his career, he managed remote sites across 20 countries, demonstrating his ability to manage, coordinate and ensure that projects are delivered on time and within budget.

Based on his deep-seated knowledge of renewable energy solutions and trends, Doug is a frequent speaker at major industry events, including keynote address at Australia's Solar 2013 Conference and Expo.

### **Paul Scerri, *Group Sales Manager – National & International***

Based in Melbourne, Paul leads Solari Energy sales throughout Australia, New Zealand, the Pacific Islands and other international markets. He is also heavily involved in business development, broadening the company's reach into new vertical markets and geographical territories nationally and internationally.

Paul brings 24 years of proficiency to his new position, most recently serving as National Sales Manager for Solar Inception Pty Ltd. Previously, he served as Sales and Marketing Manager for Bosch Solar Oceania, where he spearheaded the company's successful entry into the Australian PV Solar Market. Paul's dedication to the solar industry includes strong relationships with organisations such as the Clean Energy Council (CEC), Australian Solar Council (ASC) & Australian PV Association. He continues to serve on the ASC Board of Management and CEC's Domestic PV Directorate.

### **Jeremy Tranter, *Electrical Project Engineer • Engineering Manager • BE (Hons) MIEAust CPEng RPEQ NPER CEC***

Jeremy leads all activities related to the company's engineering consultancy and construction activities. He graduated with a Bachelor of Engineering (Honours Class IIa) from James Cook University. He also studied Photovoltaics and Solar Energy Engineering at the University of New South Wales and Renewable Energy Technologies at Kassel Universität in Germany. Jeremy is a Clean Energy Council Accredited Designer and a Registered Electrical Engineer (RPEQ/NPER/CPEng). As a specialist Renewable Energy Engineer, Jeremy has expertise in the latest renewable energy systems, electrical design, and energy storage systems. He has deep understanding of renewable energy generation design, particularly in solar photovoltaics, and in electrical services including grid connection, distribution and protection.